

**SAVE THE DATES!!!**

<p><b>OBJECTIVE</b></p> <p>On-site, hands-on learning experiences about commercial product types from the experts. Discover the features of each product type and ask all the questions you've always been afraid to ask.</p> <p><b>DATES &amp; LOCATIONS</b></p> <table border="0"> <tr> <td data-bbox="69 661 422 945"> <p><b>LAND 101</b>  <b>May 20 – 8:30am!*</b>  <i>Presented by:</i>            Doug Roberts            Panattoni Development  <i>Location:</i>            Buffalo/215 Business Park            Post Rd. &amp; Buffalo Dr.            Las Vegas, NV 89113</p> </td> <td data-bbox="422 661 771 945"> <p><b>RETAIL 101</b>  <b>June 17</b>  <i>Presented by:</i>            Michael Shoheit            Territory, Inc.  <i>Location:</i>            Centennial Gateway            NWC US95 &amp; Ann Road            Las Vegas, NV 89113</p> </td> <td data-bbox="771 661 1120 945"> <p><b>INDUSTRIAL 101</b>  <b>July 15</b>  <i>Presented by:</i>            Rod Martin            Majestic Realty  <i>Location:</i>            Beltway Business Park            6975 S. Decatur Blvd.            Las Vegas, NV 89118</p> </td> </tr> <tr> <td data-bbox="69 997 422 1197"> <p><b>OFFICE 101</b>  <b>August 19</b>  <i>Presented by:</i>            TBD  <i>Location:</i>            TBD</p> </td> <td data-bbox="422 997 771 1197"> <p><b>GREEN BUILDINGS 101</b>  <b>September 16</b>  <i>Presented by:</i>            TBD  <i>Location:</i>            TBD</p> </td> <td></td> </tr> </table> <p>* The Land 101 field trip only starts at 8:30am with registration beginning at 8:15am!</p>	<p><b>LAND 101</b>  <b>May 20 – 8:30am!*</b>  <i>Presented by:</i>            Doug Roberts            Panattoni Development  <i>Location:</i>            Buffalo/215 Business Park            Post Rd. &amp; Buffalo Dr.            Las Vegas, NV 89113</p>	<p><b>RETAIL 101</b>  <b>June 17</b>  <i>Presented by:</i>            Michael Shoheit            Territory, Inc.  <i>Location:</i>            Centennial Gateway            NWC US95 &amp; Ann Road            Las Vegas, NV 89113</p>	<p><b>INDUSTRIAL 101</b>  <b>July 15</b>  <i>Presented by:</i>            Rod Martin            Majestic Realty  <i>Location:</i>            Beltway Business Park            6975 S. Decatur Blvd.            Las Vegas, NV 89118</p>	<p><b>OFFICE 101</b>  <b>August 19</b>  <i>Presented by:</i>            TBD  <i>Location:</i>            TBD</p>	<p><b>GREEN BUILDINGS 101</b>  <b>September 16</b>  <i>Presented by:</i>            TBD  <i>Location:</i>            TBD</p>		<p><b>SCHEDULE</b></p> <p>7:45 am – Registration        8:00 - 9:00 am – Seminar</p> <p><i>Please dress weather appropriate and wear appropriate footwear as we may be outside and/or entering construction sites.</i></p> <p><b>COST</b></p> <p>There is no cost for NAIOP Members to attend.</p> <p><b>Space is limited;</b> if a reserved member does not attend, there will be a no-show fee of \$25 due. Cancellations must be made 48 hours in advance of the seminar to avoid the no-show fee.</p> <p>This program is for NAIOP members only. Membership in NAIOP is individual.</p> <p><b>Reservation Deadline:</b>        Reservations will be accepted until the venue is filled.</p>
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<p><b>SPONSOR</b></p> <p>Sponsorship(s) available for minimal cost!        Please contact Jennifer Levine at 702-733-7500 for more information.</p>							

**REGISTRATION FORMS TO FOLLOW!**